March 22nd, 2023

Dear Senator/Representative:

The undersigned organizations, representing a diverse coalition of taxpayer, free market, and consumer groups, write to express our support of the Fair and Open Competition Act (H.R. 1209 / S. 537)—introduced by Rep. James Comer, R-Ky., and Sen. Todd Young, R-Ind.—and we request that you become a co-sponsor of this legislation.

This legislation would disallow federal agencies and grantees from creating requirements for contractors to sign project labor agreements (PLAs) as a condition of winning construction contracts with federal taxpayer funds attached.

Last year, the Department of Defense, General Services Administration, and National Aeronautics and Space Administration proposed amending the Federal Acquisition Regulation (FAR) to implement an Executive Order requiring costly PLAs on federal construction contracts in cases where the total estimated cost to the government is $35 million or more, unless an exception applies. In addition, over $100 billion worth of federal assistance to state and local government infrastructure projects have been subjected to pro-PLA language embedded in federal agency grant programs. These anti-competitive and inflationary policies were not enacted in law by Congress, but rather through administrative fiat.

PLAs require contractors to sign a collective bargaining agreement with workers in order to work on some taxpayer-funded construction projects. These agreements typically force contractors to adhere to union wage scales, hire union labor, follow union work rules, and pay into union benefit plans that other nonunion employees will be unlikely to tap into. As a result, experienced contractors who use nonunion workers and often make lower-cost bids are effectively locked out of the process.
The government has estimated that the total annual paperwork burden associated with FAR information collection requirements is between 24,180 and 86,321 hours. The overall cost would be much higher. For example, a 2021 RAND Corporation study found that PLAs raised the construction cost of a Los Angeles affordable housing project by 14.5 percent. For many projects, especially those in low-union population states or in rural areas, acquiring union labor could be either impossible or prohibitively expensive. Given that many of these PLA-required grant programs are intended to reach rural communities, such as broadband grants, it’s clear that this will hamper progress on top of exceeding congressional intent.

As President Biden noted in his Executive Order on Promoting Competition in the American Economy, the American promise of a broad and sustained prosperity depends on an open and competitive economy. The procurement of federal and federally assisted infrastructure projects should also be open and competitive. This is especially true at a time when America is facing the highest inflation levels in decades. We urge you to support this crucial legislation and protect taxpayer funds.

Sincerely,

Saulius “Saul” Anuzis
President
60 Plus Association

Phil Kerpen
President
American Commitment
Steve Pociask
President / CEO
American Consumer Institute

Brent Gardner
Chief Government Affairs Officer
Americans for Prosperity

Matthew Kandrach
President
Consumer Action for a Strong Economy

Ryan Ellis
President
Center for a Free Economy

Timothy Lee
Senior Vice President of Legal and Public Affairs
Center for Individual Freedom

Daniel Mitchell
President
Center for Freedom and Prosperity

Tom Schatz
President
Council for Citizens Against Government Waste

Adam Brandon
President
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Pete Sepp
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National Taxpayers Union

David Williams
President
Taxpayers Protection Alliance